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JobFit Report

Job Category Name	Fit Score
Program Manager	96
Multi-Location Manager	93
Collections	93
Persuasive Sales	93

Project Manager

In charge of the overall management, update and completion of a project. Position usually requires the creation and detailed updating of project reports as well as written and verbal communication to the project team.

Multi-Location Manager

(Other position titles include Multi-Unit Manager) - This position typically has total supervisory responsibility for all stores and/or locations in his/her assigned division/territory, including, but not limited to sales profits, gross margin, expense control, and retention of customers as well as employees. Should communicate and manage individual location supervisors to achieve sales, payroll and profit goals in conformance with company strategy and goals.

Collections

Bill or account collectors locate and notify customers with delinquent accounts to solicit payment. They also receive and credit payments or, when a customer fails to respond, initiate repossession or disconnection of service. Collectors need to be socially perceptive and good record keepers. They must be skillful negotiators and persuasive communicators. Other titles may include credit collector, account resolution analyst, or patient account representative.

Persuasive Sales

Positions that require prospecting, closing, and account management.